



Roger L. Zahn

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Roger specializes in the following products and services:

- **Retirement Planning**
- **Long Term Care Solutions**
- **Lump Sum Retirement Distributions**
- **Life and Disability Insurance**
- **Estate Planning**
- **Employee Benefits**
- **Investment Strategies**

Roger began his career in the financial services industry over twenty one years ago. Working as an agent, sales manager and eventually as assistant managing director for several of the largest companies in the industry, Roger has realized that the most important thing is to build long-term relationships.

Good communication is key to developing and creating successful relationships. Roger begins all of his meetings with clients by listening. He wants to know what their goals and objectives are for achieving a successful financial strategy.

Roger needs to be sure that his clients understand the entire process and what is required to achieve successful, long term goals. His ultimate goal is that his clients will have achieved goals and objectives for themselves and their families.

Roger earned a Bachelor of Science degree from Penn State University in Finance. His professional affiliations include membership in the Pittsburgh and Pennsylvania chapters of the National Association of Insurance and Financial Advisors (NAIFA) and the Million Dollar Round Table (MDRT). In 2004 and 2005, Roger was awarded a coveted seat at the Court of the Table, one of the highest recognitions of achievement within MDRT.

Roger resides and grew up in the Sewickley, Wexford and the North Hills areas of Pittsburgh. When he is not meeting with clients he enjoys golf, softball and spending time with his two sons, Jesse and Cameron.



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