



Financial Advisors of Delaware Valley

**Raymond N. Ianni, CFP®, ChFC®**  
**Financial Advisor**

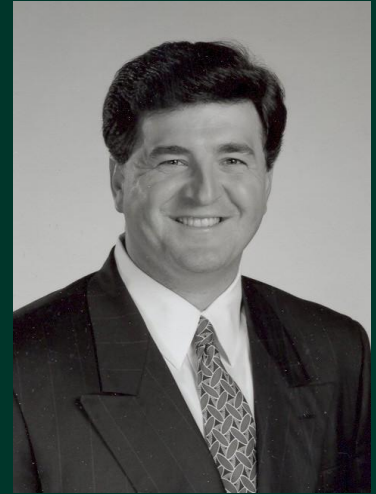
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Raymond Ianni is Regional Managing Director of the Wilmington, Delaware office for Financial Advisors of Delaware Valley. He began his career in 1985 with the former Wilmington Financial Group.

Ray earned the designations of Chartered Financial Consultant (ChFC®) and CERTIFIED FINANCIAL PLANNER™ (CFP®). He brings over twenty years of financial planning and investment experience to help his clients and works with them to help meet their lifetime goals and objectives. He specializes in all aspects of retirement, estate and business planning. Ray is a Princor Registered Representative, Investment Adviser Representative and Principal Life Financial Services Representative. Ray earned a degree in Finance from Syracuse University.

Ray is active in numerous industry and civic organizations including:

- National Association of Insurance and Financial Advisors (NAIFA) Delaware Chapter
- Society of Financial Services professionals (SFSP), Board Member/Public Relations Director
- Financial Planning Association (FPA)
- Meals on Wheels Delaware, past Chairman of the Board
- St. Anthony's Education Fund, Board Member/Treasurer
- Padua Academy Endowment Board, President
- New Castle County Chamber of Commerce, Board of Directors
- General Agents and Managers Association (GAMA), Greater Philadelphia Chapter

Ray and his wife Martina live in Wilmington, Delaware with their three children.

Offices in  
Delaware ♦ Pennsylvania ♦ New Jersey ♦ Maryland

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