



Financial Advisors of Delaware Valley

**Michael D. Stepanski, CFP<sup>®</sup>, CLU<sup>®</sup>, ChFC<sup>®</sup>**  
**Financial Advisor**

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***"My mission is to provide the highest level of professionalism as a trusted financial advisor for clients and their families. My goal is to help my clients protect and grow their wealth."***

*Mike Stepanski*

Using his extensive knowledge of investment and insurance products, Michael designs and implements creative strategies to help his clients manage all aspects of their financial plan. Michael's area of expertise is in providing personalized financial planning services tailored to meet his client's specific financial goals and objectives. His main focus is in providing technical services in retirement planning, estate planning and business planning.

Michael is a Registered Representative and Investment Adviser Representative of Princor Financial Services Corporation and Financial Representative with Principal Life Insurance Company.

Michael has been involved in the financial planning industry since 1989. Prior to joining Financial Advisors of Delaware Valley, he spent thirteen years as a Senior Financial Advisor with John Hancock Financial Services. Michael is a graduate of The Pennsylvania State University with a Bachelors of Science degree in Economics. He is a CERTIFIED FINANCIAL PLANNER™ practitioner, has earned the Chartered Financial Consultant (ChFC<sup>®</sup>) designation and the Chartered Life Underwriter (CLU<sup>®</sup>) designation with the American College.

He is a member of the National Association of Insurance and Financial Advisors (NAIFA) and the Financial Planning Association Media Participation Group, as well as a member of the Principal Agents Advisory Council. He has achieved the prestigious Million Dollar Round Table (MDRT) Court of the Table in 2002, 2003, 2004, 2005, 2006, 2007 and 2008.

Michael, his wife Sharon and children reside in Moorestown, New Jersey.

Offices in  
Delaware ♦ Pennsylvania ♦ New Jersey ♦ Maryland

Insurance issued by Principal Life Insurance Company and the companies available through the Preferred Product Network, Inc. Securities and advisory products offered through Princor Financial Services Corporation, 800/247-1737, member SIPC. Principal Life, the Preferred Product Network and Princor<sup>®</sup> are members of the Principal Financial Group<sup>®</sup>, Des Moines, IA 50392. Mike Stepanski, Principal Life Financial Representative, Princor Registered Representative, Investment Adviser Representative. Financial Advisors of Delaware Valley is not an affiliate of any company of the Principal Financial Group. #890022011