



Financial Advisors of Delaware Valley

**Michael T. Boyle, CFP®, MBA
CERTIFIED FINANCIAL PLANNER™**

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Personal Philosophy

In business and within our personal lives the environment rarely remains constant. Therefore, to achieve our professional and personal goals we must develop a solid plan, take disciplined action, monitor our progress and adapt as necessary.

To the financial planning industry, Mike Boyle brings over a decade of experience helping businesses compete in an ever-changing, complex global economy. In his role as a **CERTIFIED FINANCIAL PLANNER™** professional, Mike applies his expertise by assessing each client's situation, identifying critical goals and key obstacles to success, crafting feasible strategies and helping clients to grow and protect their wealth.

Mike is able to help clients answer key questions such as:

- Are my current investments well diversified and consistent with my goals and risk tolerance?
- Can I accumulate sufficient funds to achieve my retirement goals?
- Can I accomplish college funding for my children or grandchildren?
- Would my loved ones have enough money to live on should I die or become disabled?
- Can I successfully become a more passive business owner by putting the right strategies and people into place to grow and preserve my cash flow?
- Can I successfully transition ownership of my business to family, co-owners, or key employees on my desired timeline, while achieving a dependable income stream?

He knows that getting to "Yes" for each of these questions is the result of disciplined action within a well-crafted and up-to-date financial plan.

Mike advises successful entrepreneurs, executives, and professionals on achieving their most personal goals. To do so, he utilizes his highly unique background:

- Executive-level experience managing the Frontgate catalog's \$300 million business
- Problem solving mindset developed through Virginia Tech's premier Industrial & Systems Engineering degree
- Financial Analysis, Tax, and Strategy skills cultivated through Emory University's Masters of Business Administration degree

Mike and his wife Michelle reside in Wilmington. In his free time, he enjoys training towards earning a black belt in Hapkido, a Korean martial art, spending time at the beach, playing golf and taking an occasional SCUBA diving trip.

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