



**Frank A. Ausk, Jr., CFS**  
**Financial Advisor**

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**Services**

Retirement Planning  
Distribution Planning

Insurance

College Education Planning

Financial Planning

**The Process**

Listening

Planning

Implementing

Reviewing

Frank A. Ausk, Jr., CFS, is a financial advisor with Princor Financial Service Corporation. He states, "I truly believe I positively affect the quality of my client's lives, and my goal is not to make my clients rich, but rather to help assure they will never be poor." Specializing in helping pre and post retirees make smart choices about their money, Frank works within his client's comfort level. He helps to build and protect his client's assets with tax conscious strategies, which can help provide them with the income necessary to live a comfortable retirement.

Frank joined the financial services industry in January 1992 after spending twenty years in Business Management. He earned his Bachelor of Science degree in Business Administration and Marketing from Clarion University, the Certified Fund Specialist designation from the Institute of Business and Finance and successfully completed the Tax and Investment Strategy curriculum presented at the Strategic Distribution Institute. He has his Series 6, 63, Life, Accident and Health licenses.

Frank's professional affiliations include an fifteen year member of the Pittsburgh and Pennsylvania Chapters of the National Association of Insurance and Financial Advisors (NAIFA). In addition, he is a thirteen-year qualifying member of the prestigious Million Dollar Round Table and a nine-year recipient of the National Quality Award.

Frank resides in the South Park area of Pittsburgh with his wife, Linda. They have three grown children who are enjoying successful careers.

***I promise***

***to be there when you need me . . . to meet  
your needs as they change. . . to assist in  
determining the right recommendations . . .  
Because smart financial choices impact your  
quality of life.***